#### Introduction to Storage and PV integrations for Utility-Scale and C&I

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Introduction, Market insights

Energy Storage integration with PV

AC-Coupled Storage with PV

DC-Coupled Storage with PV

How BESS addresses critical grid challenges

Preparing to engage with a BESS supplier

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Q&A

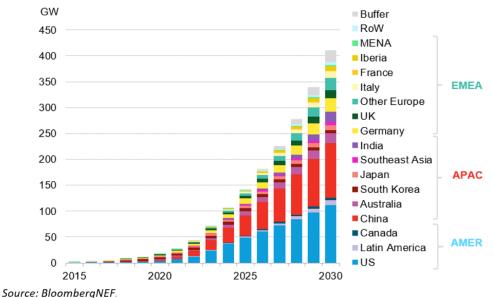


# 1. Introduction, market insight

### • Global forecast to 2030:

- > Rapid growth thanks to adoption of renewable energy
- > Battery price divided by 4 in the last 10 years
- > Energy Storage is booming
- > USA & China are the main markets (100GW each within 2030)





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#### Figure 1: Global cumulative energy storage installations, 2015-2030

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Source: BloombergNEF

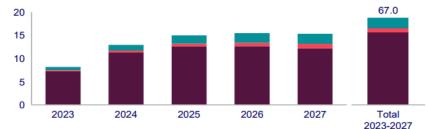
### 1. Introduction, market insight

### US energy storage five-year market outlook

### • US forecast:

- Inflation Reduction Act is playing a major role in the BESS market growth
- Forecast capacity increases, important capacity jump from 2023 to 2024
- > Utility Scale represents the main market
- > while C&I and Residential still important market and represent numerous of smaller power projects.

#### Annual and cumulative market outlook (GW)



#### Annual and cumulative market outlook (GWh)

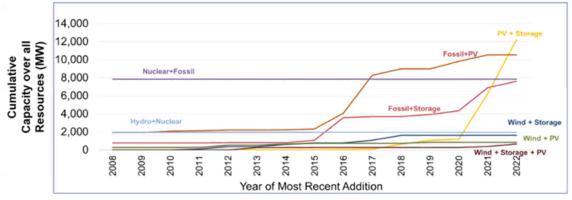
Nood Mackenzie



# 1. Introduction, market insight

### • Adoption of Storage with PV:

- > PV + Storage growing faster than any other combined generation and storage
- > Storage adds new revenues streams
- > Incentives for PV + Storage stimulates this market



#### Growth of combined generation and storage capacities for key hybrid types overtime

Ignored types: (1) Fossil+PV+Storage, (2) Fossil+Storage+Wind+PV, (3) Fossil+Wind+Storage, (4) Fossil+Wind+PV, (5) Fossil+Wind, (6) Biomass+PV, (7) Geothermal+PV+CSP, (8) Geothermal+PV, (9) Hydro+Storage, (10) Biomass+Storage, (11) Hydro+Biomass



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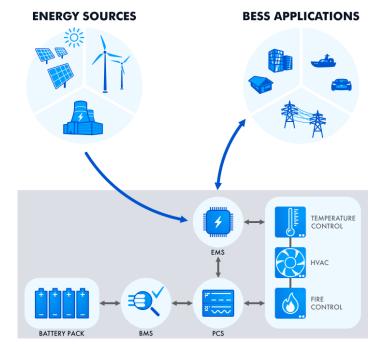
# 2. Energy storage integration with PV

#### • Overview of BESS components:

- > Batteries:
  - » Technologies: LFP, NMC...
  - » Cells
  - » Modules
  - » Racks
- > Battery Management System (BMS):
  - » Ensures safe and efficient operation of batteries
- > Power Control System (PCS):
  - » Power Electronics
  - » Inverters, converters, etc.
- > Energy Management System (EMS):
  - » The intelligence of how the whole system interact with external informations
- > Cooling/Heating and Fire Safety Systems:
  - » Ensure the system stays within operational limits.
  - » Ensure the right level of safety and fire protection according the standards.

#### • BESS Integration with PV:

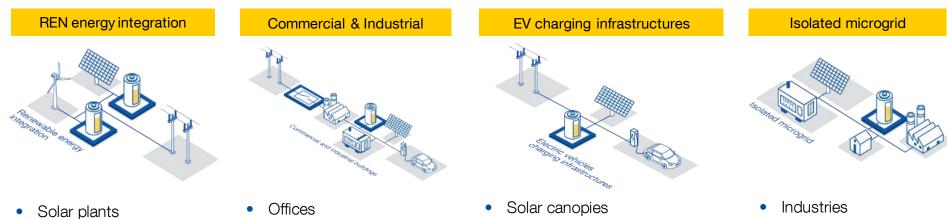
- > Point of Connection: How and where the BESS integrates into the solar setup.
- > Sizing Considerations: Based on load profiles, peak shaving, load shifting, etc.
- > Interplay between PV and BESS: How they complement each other.



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# 2. Energy storage integration with PV



- Community Solar ۲
- Agrivoltaic •
- Wind Turbines



- Industries ۲
- Public buildings
- Shopping Malls

- Fleet of vehicules
- EV Charging Stations •
- Transport Hub with parking



- Hotel & Resort
- **Rural Electrification** ۲
- Island Electrification ۲



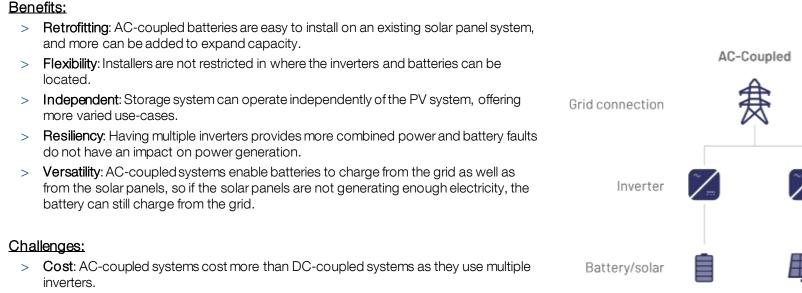








### 3. AC-coupled Storage with PV



- > Lower efficiency / Conversion losses: The stored energy is converted three times, from the DC current to AC current to supply then from AC to DC current to the battery and again back into AC to the grid.
- Complex Grid Interactions: Ensuring seamless interaction with the grid, especially during high-demand periods, requires meticulous management and more advanced EMS

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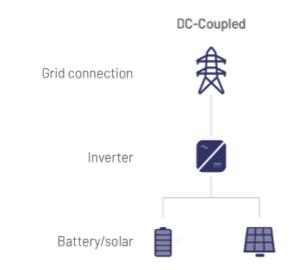


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# 4. DC-coupled Storage with PV

#### Benefits:

- Higher efficiency: Unlike AC systems which convert the current multiple times, DC coupled systems only convert the current once, reducing energy losses and making them more efficient (6% to 8% increase)
- > Affordability: DC-coupled systems tend to be cheaper than AC-coupled systems as the solar panels and battery use a single inverter and less extra equipment such as voltage transformers and switchgear.
- > Oversizing: DC-coupled systems allow solar panels to generate more electricity than the inverter rating. The excess energy can be used to charge the battery



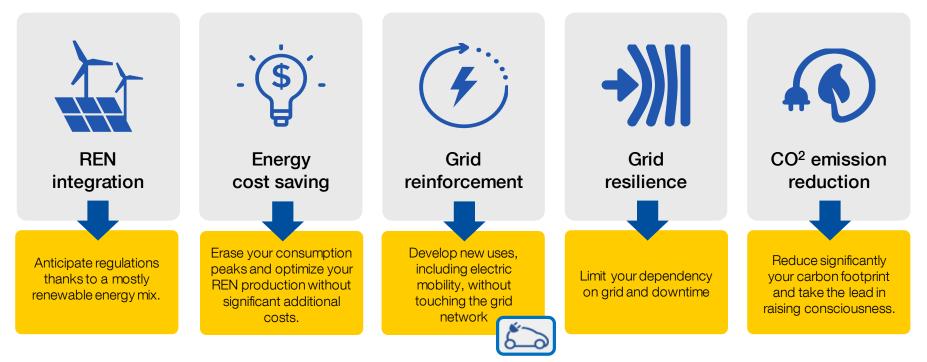
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#### Challenges:

- > System Balance: Ensuring the correct sizing of the battery and PV system is crucial.
- > Less resiliency: With a single inverter in a DC-coupled system, if the inverter fails, the solar power as well as the battery capacity is lost.
- > Interdependent: PV and storage are Interdependent
- > Limited flexibility: Installers have less flexibility than with an AC system, as the inverter needs to be located close to the battery.



### 5. How BESS addresses critical grid challenges





### 5. How BESS addresses critical grid challenges

| Storage Services |                                     | Categories            | Functions   |
|------------------|-------------------------------------|-----------------------|---|
| ESS1             | Peak Shaving                        | Saving money Services | Limit peak demand to a defined level                        |
| ESS2             | Load Shifting                       |                       | Shift energy consumption from one point in time to another  |
| ESS3             | Self-Consumption                    |                       | Maximize consumption of electricity produced locally        |
| ESS4             | Price Arbitrage                     |                       | Optimize energy prices in a volatile market                 |
| ESS5             | Reactive power compensation         |                       | Compensate reactive power consumptions by loads             |
| ESS6             | Power Back-up                       | UPS Services          | Secure power supply   |
| ESS7             | Power Quality                       |                       | Guarantee power quality                                     |
| ESS8             | Demand Response                     | Grid Services         | Adapt energy consumption according to a grid demand         |
| ESS9             | Capacity Reserve                    |                       | Guarantee an electrical capacity to secure the grid         |
| ESS10            | Grid Stabilization                  |                       | Help to stabilize the grid in frequency and voltage         |
| ESS11            | Transmission & Distribution Support |                       | Limit power carried in electrical cables                    |
| ESS12            | Isolated microgrid                  | Off-Grid Services     | Manage off-grid functions for microgrid                     |
| ESS13            | Renewable Integration               | REN Services          | Optimize REN production and grid integration                |
| ESS14            | EV Recharging                       | EV Services           | Optimize EV recharging capacity during specific times slots |



# 6. Preparing to engage with a BESS supplier

### • Project Objectives:

- > What's the primary goal? (grid stabilization, peak shaving, price arbitrage, backup power, etc.)
- > Duration of storage needed.
- > Desired system lifespan and warranty considerations.

### Load Profiles:

- > Historical and forecasted load data.
- > Peak demand periods.
- > Seasonal variations.
- > Critical loads to be supported.

### • Grid code compliance:

- > Understand local and regional grid codes.
- > Are there specific standards the BESS needs to meet?

### • Technical Specifications:

- > Integration with existing infrastructure (PV systems, EVCI, gensets etc...).
- > On-grid or/and Off-grid operations
- > Need for remote monitoring and control capabilities.
- > Maintenance and service agreements.

### • Site Assessment:

- > Physical location and space availability.
- > Environmental conditions (temperature, humidity, salinity if near coasts).
- > Accessibility for installation and maintenance.

### Budget Constraints:

- > Total project budget.
- > Potential for incentives or subsidies.
- > Cost-benefit analysis based on project objectives.



### 6. Preparing to engage with a BESS supplier









# thank you **SO** much!

